



Beyond Nines

Organization

Beyond Nines

Industry

Hosting and professional services for non-profit organizations using fund-raising software

Business Need

Colocation and IP connectivity solutions

Internap Solution

Colocation services combined with Accelerated IP (XIP™) services and Performance IP™ leveraging patented Managed Internet Route Optimizer™ (MIRO) technology

Results

- Increased Remote Desktop performance 300% to 400% from previous carrier.
- Delivered improved network performance across the world to international non-profit customers.
- Landed several new customers because of Internap's trusted status as an IT Infrastructure provider.

“ Having Internap in our back pocket is huge; we wouldn't have won some of our accounts without them. ”

Glen Kendell

Beyond Nines President, Hosting & Operations

Customer Overview

Since 2002, Beyond Nines has been dedicated to empowering non-profits through the intelligent use of technology by providing consulting, hosting and custom programming services across the globe. Specifically working with non-profits that have invested in Blackbaud software, Beyond Nines provides an affordable alternative to Blackbaud's professional services, offering customization options and enhanced services that help their customers maximize their fund-raising systems.

Business Challenge

Because Beyond Nines' mission is to provide superior consulting, hosting and programming services, the company must deliver the most reliable Internet service available. Their previous infrastructure provider only utilized one connectivity partner so if that partner had a network issue, Beyond Nines did as well. Unfortunately, frequent outages were affecting the level of service that Beyond Nines was able to provide to their clients.

Solution Requirements

Beyond Nines sought an extremely reliable solution that could offer the fastest speeds backed by the highest levels of customer and technical support. Beyond Nines' customers link to the company using remote desktop applications from all around the world including some countries that lack quality Internet connectivity. These clients demand an instant connection with Beyond Nines. As a result, speed was of utmost importance when the company searched for a new provider.

“ Since working with Internap, our speed is measurably 300% to 400% faster than it was with our previous provider. ”

Glen Kendell

Beyond Nines President, Hosting & Operations

Contact us to learn how Internap can solve your IT challenges by enabling you to focus on your core business, improve service levels and lower the cost of IT operations.

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Solution Benefits

After researching and meeting with several providers, Beyond Nines chose Internap for their colocation and Internet connectivity solutions. Since partnering with Internap, Beyond Nines has experienced many benefits including:

<p>Speed</p>	<p>Beyond Nines’ own metrics show that their network speed has increased 300% to 400% with their Remote Desktop applications since switching to Internap. Internap’s patented MIRO technology offers route optimization, while XIP dynamically optimizes data transmission. The two technologies work seamlessly within Internap’s worldwide IP network to provide the most powerful solution for total optimization, which ensures Beyond Nines’ customers can connect instantly with the company from anywhere in the world.</p>
<p>Reliability</p>	<p>Thanks to Internap’s industry-leading SLA, which supports 100% uptime while maximizing network performance, availability and reliability, Beyond Nines can rest assured that their network is always running. In particular, Beyond Nine’s international non-profit customers have moved from skeptics to fans with Beyond Nines’ increased network performance levels.</p>
<p>Security</p>	<p>Beyond Nines’ equipment is protected 24/7 at Internap’s secure colocation facilities, which feature digital video cameras, on-site security staff, electronic key cards and biometric scanners.</p>
<p>Scale</p>	<p>Internap’s colocation facilities allow Beyond Nines to ramp up power requirements and performance as needed, now and in the future.</p>

Bottom Line

Now that Beyond Nines enjoys network speeds that have proven to be 3 to 4 times faster than with their previous network provider, the company’s ability to land new customers has skyrocketed. With Internap as a partner, Beyond Nines can ensure that they will have the most reliable connectivity available with zero outages. As a result, potential clients trust this small company to help them do big things.

Why Internap?

Transform your IT Infrastructure into a competitive advantage with IT IQ from Internap, intelligent IT Infrastructure solutions that deliver unparalleled performance, availability and support. Since 1996, thousands of enterprises have entrusted Internap to deliver their online applications across our platform of connectivity, colocation, managed hosting and cloud services.

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